



Cambridge Crystal Ball

Published monthly by National Cambridge Collectors, Inc.
to encourage and report the discovery of the elegant and boundless product of the
Cambridge Glass Company of Cambridge, Ohio

Issue No. 250

February 1994

ANNOUNCING The Cambridge Prism Sign

by Tarzan Deel, Jr. Chairman Projects Committee

The hardest part of any fund-raising project is to find an item that has broad appeal. Of the molds available to the Projects Committee, the prism sign best fit this requirement.

Having identified an item, our next question was, will it work? I won't go into all the problems encountered, but while we had all of the parts to the mold (that we know of) the result was less than satisfactory. Was part of the mold missing? Perhaps a thicker ring was the answer. Boyd Crystal Art Glass used a cup ring to allow more glass to be pushed into the mold. The product was good using this ring but we could not make a production run because the ring was not made to fit our mold.

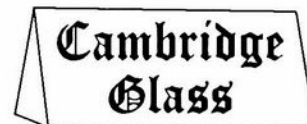
After an exhaustive search of the storage building, which came up empty, our options were limited. We could have a new ring made (very expensive) or have the plunger retooled to allow more glass to be pushed into the mold. Being the cost conscious people we are, we selected the retooling. After all, we planned to have the mold marked anyway. The retooling to mark the mold was done in the same way the words "Cambridge Glass" appear in the sign. The words "Cambridge Glass" and our mark, NCC, are imbedded in the glass, not raised. Anyone wanting to eliminate the mark must take a good amount of glass off, disfiguring the sign.

Boyd Crystal Art Glass was selected as the manufacturer of the piece because of their expertise in working with small pieces of glass and their large selection of colors. We decided to have only 250 signs made, hopefully eliminating any problem of excess inventory. This limited run should make the signs more attractive to the buyer. The first color will be Boyd's TOMATO CREAM, a beautiful red at the edges of the piece shading to a rich yellow in the center. This looks very much like a tomato ripening on the vine.

Ordering information may be found in the advertisement on page 16 of this issue. Orders will be handled on a first come first served basis, but only those postmarked on or after 2/10/94 will be considered. [This restriction should allow time for everyone to receive their CRYSTAL BALL before the beginning date.] Orders are limited to two signs per member (master or associate).

All proceeds of this sale will go to the NCC Museum Operating fund.

Good luck -- get set -- order!!!



Cambridge CRYSTAL BALL

Official Publication of National Cambridge Collectors, Inc. a non-profit corporation with tax exempt status. Published once a month for the benefit of its members. All rights reserved; reproduction in whole or in part without written permission of NCC and the author is prohibited. Membership is available for individual members at \$17 per year and additional members (12 years of age and residing in household) at \$3 each. \$12.00 of the \$17.00 annual dues is for a 1 year subscription to the Cambridge CRYSTAL BALL. All members have voting rights, but only one CRYSTAL BALL will be mailed per household. Foreign mailings subject to a postage surcharge. Back issues of the CRYSTAL BALL are available (beginning with Issue No. 1, May 1973) for members only. Cost: \$1.00 each or 12 issues for \$10.00.

1993-94 Officers & Committee Chairpersons

President	Joy R. McFadden
Vice-President	Mark A. Nye
Secretary	Richard Jones
Treasurer	David B. Rankin
Sergeant-at-Arms	Cynthia A. Arent
Acquisitions	Joe Andrejak
Budget & Finance	David B. Rankin
By-Laws	Charles Upton
Membership	Jeff Ross
Museum Expansion/Relocation	Willard Kolb, J. D. Hanes
Museum--Facilities	Doyle Hanes
Museum--Interior	J. D. Hanes
Non-Glass Items	Judy Momirov, Tarzan Deel
Nominating	Mark A. Nye
Program	Willard Kolb
Project	Tarzan Deel
Publications	Mark A. Nye
Public Relations	Mark A. Nye
Publicity	Cynthia A. Arent
Study Group Advisor	Judy Momirov
1994 Auction	Lynn M. Welker
1994 Antique Show	Mary Beth Hackett
1994 Convention	Mark A. Nye
1994 Flea Market	Mike Arent
CRYSTAL BALL Editor	Sue Rankin

Classified Advertising Rates

10 cents per word \$2.00 Minimum
We cannot mix type size in classified advertisements. Abbreviations and initials will count as words. Payment in full must accompany all ads.

Display Advertising Rates

(Camera-ready ads preferred)	Members	Non-Members
1/8 page	\$10.00	\$15.00
1/4 page	15.00	25.00
1/2 page	25.00	35.00
3/4 page	35.00	50.00
Full page	45.00	60.00

Dealers Directory

Six-line maximum \$24.00 for 12 months

Cambridge CRYSTAL BALL assumes no responsibility for items advertised and will not be responsible for errors in price, description or other information.

Advertising copy, articles, club news and notices must be in our P.O. Box by the 5th of each month to assure publication in our next issue.

Paid advertisements containing reproductions or new glass will not knowingly be accepted for publication.

Opinions or information stated in any signed article or letter printed in the CRYSTAL BALL are those of the authors and may or may not agree with National Cambridge Collectors, Inc. The Editor reserves the right to refuse and to edit any material submitted for publication to conform with the editorial style of the CRYSTAL BALL.

Please Address All Correspondence to:

National Cambridge Collectors, Inc.
P.O. Box 416, Cambridge, Ohio 43725-0416
President -- Joy R. McFadden 614/885-2726
Secretary -- Richard Jones 914/631-1656
Editor -- Sue Rankin 513/833-4626
NCC Museum /J. D. Hanes -- 614/432-4245

Please notify us immediately of any change in your address.
Please enclose an SASE when requesting information.

CAMBRIDGE GLASS BOOKS FOR SALE

By National Cambridge Collectors, Inc.

- **Colors in Cambridge Glass ***
128 pages, 60 color plates, fully indexed
Hardbound with price guide. \$19.95
 - **1930-34 Cambridge Glass Company Catalog Reprint ***
250-page reprint of original catalog
Paperback with price guide. \$14.95
 - **1949-53 Cambridge Glass Company Catalog Reprint ***
300-page reprint of original catalog
Paperback with price guide. \$14.95
 - **1956-58 Cambridge Glass Company Catalog Reprint ***
164-page reprint of original catalog
Paperback. \$6.95
- * For NCC members only, the above publications are available at a 10 percent discount.

By Bill and Phyllis Smith

- **Cambridge Glass 1927-1929**
66-page reprint of original catalog
Paperback w/identification guide. \$7.95

By Cambridge Buffs Study Group

- **Nearcut**
108-page reprint of 1910 Cambridge catalog
Paperback with price guide. \$9.95
- **Price Guide**
Updated price guide for Nearcut Catalog reprint (including postage). \$3.00

By Mark A. Nye

- **Cambridge Rose Point**
94 pages, fully indexed
Paperback with updated value guide. \$12.95
- **Value Guide**
Updated value guide for Rose Point book (including postage). \$5.00

By Mary, Lyle and Lynn Welker

- **Cambridge Glass Company**
120 pages of reprints from eight old catalogs
Paperback. \$10.00
- **Cambridge, Ohio Glass in Color II**
Spiralbound. \$5.95

By Harold and Judy Bennett

- **1903 Cambridge Glass Company Catalog Reprint**
106-page reprint of an original catalog
Paperback. \$7.50

Address your orders to:

Books
National Cambridge Collectors, Inc.
P.O. Box 416
Cambridge, OH 43725-0416
Please add postage and handling to your order (first book, \$2.00; each additional book, 50 cents). Ohio residents add 6½ percent state sales tax.

Dealer discounts available - please write!

EBONY

by Mark A. Nye
Part II

This is how the CGL writers described a Cambridge table setting illustrated in the April 1930 issue. "...The ware shown is by the Cambridge Glass Co., of Cambridge Ohio. Their black glass is known as 'Ebony.' The center arrangement is made up of swans in 'Ebony' glass with a large swan as a flower holder and smaller swans as candle holders. The flat ware [Decagon plates] is in 'Ebony' glass while the cup is in crystal, contrasting with the black saucer. Crystal bowls in optic design with 'Ebony' stem and foot are used for the [No. 3115] stemware." The following month a Cambridge advertisement featured No. 3115 stemware etched No. 742. Quoting from the advertisement: "The stems and feet are in 'Ebony,' a shimmering black." Later that same year, the November Cambridge advertisement featured No. 3130 stemware and the text speaks for itself: "A Striking Combination. The gorgeous Apple Blossom Etching on Crystal with Ebony Stem and Foot Offers Merchandise of Extraordinary Appeal."

In 1931, Ebony continued to play a feature role in the Cambridge line. Among the catalog pages issued in 1931 as supplements to the 1930 Cambridge catalog are three captioned "Ebony Silver Decorated Ware." [These pages are numbered 31-10, 31-11 and 31-12 in the NCC, Inc. reprint of the 1930-34 Cambridge catalog.] Quoting from the April 1931 issue of CGL: "...With this firm it has become a habit to continually design and produce new items and lines. Their latest production is silver on ebony which is shown in a range of fancy pieces, such as various sizes and shapes in vases, cocktail shaker, console sets, relishes, etc...." Besides these items, the 1931 catalog pages offered cream and sugar sets, an ice bucket and various trays and plates. The basic form of decoration was silver encrustation of etched ware with the addition of silver rims, bases and a few lines. Among the etchings used for silver decorated ware are Apple Blossom, Lorna, Gloria, Windsor Castle and No. 739. Appearing further along in the 1931 catalog supplement were two pages captioned "Ebony Silver Decorated Ware Sport Novelties." [Pages 31-27 & 31-28 in the NCC reprint] Both silver encrusted etchings and silver deposit designs appeared on these pages. The majority, if not all, of the silver decorated items were out of the Cambridge line by the late 1930s, if not earlier.

From time to time a plain Ebony etched item will be found. Besides the etchings listed above, I have seen Cleo, No. 741 and No. 743 on Ebony blanks. Ebony blanks with other etchings are also possible.

Nowhere in the 1930 catalog or its supplements is there any reference to gold decorated ware of any kind, much less gold decorated Ebony blanks. It is possible some Ebony blanks decorated with silver were also encrusted with gold as Cambridge was doing gold encrustations during the early 1930s. Pictured in "Colors in Cambridge Glass" is a No. 1025 six-inch cigar humidor with gold encrusted Hunt Scene as is a No. 1023 cocktail shaker with the gold decoration D/185 dancing girls and a tray with a gold encrusted dog.

While it appears Ebony remained in the Cambridge line until at least the early 1940s, it no longer received the attention it did during the late 1920s and early 1930s. By 1940, although Ebony continued to appear in Cambridge color listings, production was apparently limited to a few undecorated smokers items.

Two undated catalog pages, probably supplements to the 1940 catalog, suggest Cambridge attempted to revive interest in Ebony ware in the early 1940s. These pages are the only Cambridge reference to gold encrusted etchings on Ebony blanks. Except for the #643 2-piece ash receiver, all of the blanks shown on the first page were made in gold encrusted Rose Point, Wildflower, Chantilly and Blossomtime. According to the fine print of the caption, production of the ash receiver was limited to D/Dancing Girl and D/Wild Ducks. On the second page only Nos. 646, 647, 648/19 and 1268 were offered with these gold encrusted etchings. All of the items, except the Scotty Dog, came with the decoration known as D/450-Gold Band Decoration.

The June 1949 Cambridge catalog offered nothing in Ebony. Production of the color resumed before September 1950 and two supplemental catalog pages showing Ebony colored glassware were added to the catalog. [Pages 148C and 148D in the NCC reprint

(text continued on page 13)

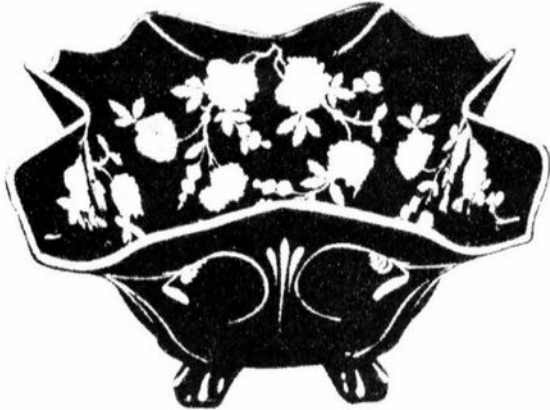


The Cambridge Glass Company



EBONY

All items on this page (except No. 643) are made in the four gold Encrusted Decorations—D/1041—Rose Point; D/1047—Wildflower; D/1059—Blossomtime; D/1061—Chantilly and also in D/450 (Gold Band). No. 643 is made in D/450. All items furnished PLAIN.



3400/45—11 in. 4 Ftd. Bowl
D/1059



643—2 Pc. Ash Receiver
D/Dancing Girl



532—6 in. Comport
D/1047



430—12 in. Bowl
D/1047



643—2 Pc. Ash Receiver
D/Wild Ducks



300—7 in. 3 Ftd. Candy Box & Cover
D/1041



1410—6 in. Ivy Ball
D/1047



278—11 in. Ftd. Vase
D/1061



277—9 in. Ftd. Vase
D/1041



274—10 in. Ftd. Bud Vase
D/1041



797—8 in. Flip Vase
D/1061



1621—10 in. Ftd. Urn Vase
D/1059

Cambridge, Ohio - - - U. S. A.



The Cambridge Glass Company



EBONY

All items on this page (except 1128) are made in D/450—Gold Band Decoration, Nos. 646, 647, 648/19 and 1268 also made in D/1041, D/1047, D/1059 D/1061. All items furnished PLAIN.



616—Cigarette Box & Cover
(3½ x 4½ in.)
D/450



722—3½ in. Ash Tray
D/450



1626—Cigarette Lighter
D/450



721—2½ in. Ash Tray
D/450



388—4 in. Ash Tray
D/450



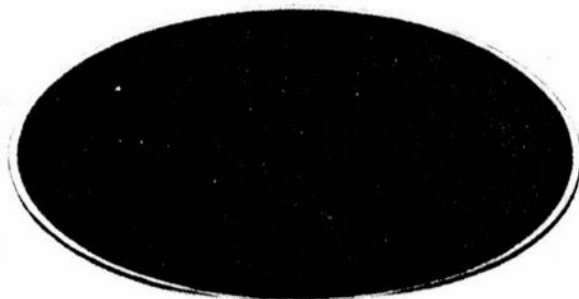
1128—Scotty Dog Book End
Plain Only



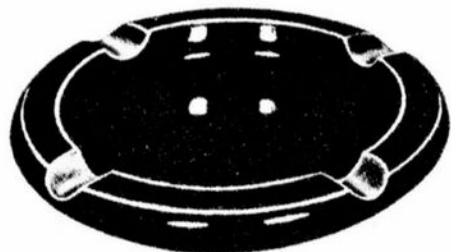
925—A. D. Cup & Saucer
D/450



390—6 in. Ash Tray
D/450



244—10½ in. Service Plate
D/450



391—8 in. Ash Tray
D/450



646—5 in. Candlestick
D/450



3500/108—2½ in. Candlestick
D/450

388, 390 & 391 can be nested for a set



1268—6½ in. 2 Lite Candelabrum
D/450



647—6 in. 2 Lite Candlestick
D/450



648/19—6 in. Candelabrum
D/450

Cambridge, Ohio - - - U. S. A.

Bennett, of Cambridge

Proves that Profits, as well as Presidents, Come From Ohio

"Some months ago, we recorded in this journal, briefly, a history of the Cambridge Glass Co. from its inception to its present position of prominence in the field. 'It is now our pleasure'--as kings, editors and banquet orators remark--to chronicle the career of the man who has guided that enterprising company through the many vicissitudes of its earlier years, through later chances and changes, to the prosperity it now enjoys; and who, accordingly, has become its chief executive.

"Arthur James Bennett, born in London in January, 1866, has spent most of his life in the United States, the country of his adoption, although his boyhood and early youth were spent in England, the land of his birth. It follows naturally, then, that he combines in himself the qualities of British pluck and persistence and American energy and determination, fused by the level-headed conservatism which is a characteristic of the race, an Anglo-American trait. His forebears, including his parents, he describes as 'commercial people' occupied with business in England for many years; they formed part of the sturdy backbone of the body politic which regularly conducts affairs in the chief cities of the Isles and regularly sends representatives to Parliament. Bennett's parents came to the United States about a decade before the Civil War. In fact, from 1850 to 1862 they lived in Chicago, where his brother and two sisters were born. Personal affairs recalled them to England in 1862 during the time when this country was torn by conflict between the North and the South and when the Northwest in particular was disturbed by outbreaks of the Indian tribes, especially the Sioux. Chicago was then a flourishing town, already giving promise of great development in the future, when peace should be restored; and as the Bennetts were active participants in the growth of the community, they left it, presumably, not without regret.

"In London, therefore, Bennett first saw the light of day, and in that historic city he received his earliest education.

"Like many other British boys in those troubled times, he went to work at a tender age; he was only thirteen, to be exact, when he obtained his first job, that of errand boy with the John Mortlock Co., retailers of china and earthenware. He remained with that firm for five years, gradually progressing into

the order department; then, at eighteen, he became a salesman in the china department of Barker's, Ltd., where he worked for two years, incidentally acquiring the rudiments of knowledge of the great game of merchandising and selling; and presently, strengthened by that experience, he took a position as salesman with James Scholbred & Son. Not long after this, however, he decided to go to the United States.

"He then came to this country and his first position here was with Jones, McDuffe & Stratton, of Boston. Evidently he came well recommended, for his position was that of city salesman, in charge of the general retail department. Three years later, desiring some 'road experience' and perhaps wishing, too, to see something of this country which his parents had often described, he joined the Abram-French Co., likewise of Boston, and traveled for them, not in the Northwest as he may have expected, but in the no less interesting southern territory. Then came his first serious 'set back.' Traveling in the South, it was his misfortune to fall a victim to malaria; he suffered a severe attack of this malady and returned to Boston in the state commonly described as 'a physical wreck,' though in his case this may be a slight overstatement, for after a few months he regained his health and resumed his activity, now as a buyer for the Jordan Marsh Co., in charge of the china, glass and lamp departments.

"During his association with Jordan Marsh's he made four European trips for the firm, and in 1894 he accepted a partnership with Benjamin F. Hunt & Sons, Boston and New York merchants. Having become specially interested in the creation of new lines, he made it a point to give his particular personal attention to this work at the factories at Haida and Elbogen in Bohemia (now Czechoslovakia).

"Events were thus slowly shaping a course for his later entrance into the field of glass manufacture. Before very long, in January, 1902, he became president and general manager of the Cambridge Glass Co.

"Now the Cambridge Glass Co. at that time was only a link in the proposed chain of factories that the ambitious but ill-starred National Glass Co. attempted to stretch across the country; it was, in fact, an operating company leasing a new factory which

was being completed by the National at Cambridge, Ohio. Bennett became vice president of the National Glass Co. Some months later, as we have related elsewhere, that company failed. The ambitious project was shattered like a broken tumbler, and over the far-flung, disjointed links of the chain reigned chaos.

"Bennett, being president of the Cambridge Co. and having a persistent faith in its future, 'stuck by' it in the midst of confusion. When the factory's supply of natural gas ran short, unexpectedly, he met the emergency by purchasing a coal mine. Other difficulties arose, but he and his loyal associates faced them and solved their problems, one by one. Determined to keep the factory running, in order to meet its various obligations, he managed to bring the hopeful company safely through 'a sea of troubles' due to their connection with the National Glass Co.

"Shakespeare wrote:

'There is a tide in the affairs of men
Which, taken at the flood, leads on to fortune.'

"Bennett took the commercial tide at its lowest ebb and piloted the ship safely to port. His hand is still on the helm. In 1910, he purchased from the bondholders and banking interests the entire assets of the Cambridge Glass Co., including buildings and equipment, and since that time he has remained at the head of the firm, directing its policies, witnessing its progress.

"More recent history of the company may be too familiar to require repetition here. Besides, this is intended to be an account, brief as he would wish, of A. J. Bennett himself, not of his firm and of its well known productions. It is somewhat difficult to present vividly a man whose portrait, sketched in words, should be as simple and direct and genial as his own personality; but if we attempt to do so, if we try to summarize him in a sentence, we should undoubtedly speak of Bennett as his friends describe him; a man whose chief interests, outside of business, are in church activities, in golf, in good music and, above all, in good friendships."

The above biography originally appeared in the December 1930 issue of CROCKERY AND GLASS JOURNAL. It is presented here in observation of the anniversary of Mr. Bennett's death on February 19, 1940.

Mark A. Nye

The following picture and article appeared in the March, 1940 issue of CROCKERY AND GLASS JOURNAL:



The Late A. J. Bennett

The Cambridge Glass Company and the numerous friends and underprivileged to whom he gave so generously and unstintingly have suffered an irreparable loss in the death of Arthur J. Bennett on February 19.

Mr. Bennett, aged 74 years, passed away suddenly at his home in Cambridge, at midnight, following a cerebral hemorrhage with which he was stricken earlier in the evening.

Born in London, England, January 18, 1866, Mr. Bennett came to this country at 16, following a short apprenticeship there in the glass and pottery business. He joined Jordan Marsh & Co., Boston; resigned to go into the importing business, and subsequently manufacturing. He acquired the National Glass Company's plant in East Cambridge, of which he was general manager at the time, when this firm went into receivership in 1907, and became president.

In development of the Cambridge Glass Co., Mr. Bennett played an important part in the development of the city of Cambridge, and has contributed generously to its public and private life and institutions.

Mr. Bennett is survived by a daughter, Mrs. Wilbur L. Orme, and two sisters, Mrs. Ada Linnel and Mrs. Elizabeth Slee, both of London, England.

CONVENTION 94

by Mark Nye, 1994 Convention Chairman

As I write this, it is a week before Christmas 1993. 1993 is almost history and it is time to look forward to 1994. By the time you read this, it will be late January or early February and not too early to start making plans to attend the 1994 NCC Convention. As announced at the November 1993 Quarterly Meeting, the theme for the 1994 Convention is The Roaring Twenties.

Among the activities tentatively scheduled are:

- a historical tour of Cambridge
- a trip to Fenton
- a golf tournament
- a resumption of Coffee with Cambridge at the Museum
- slide programs
- audio programs of past Convention speakers
- two seminars
- Glass Identification
- Show and Tell also known as Bring and Brag
- the Thursday night get-together
- Friday night supper and mini-auction
- Saturday morning Flea Market
- Saturday night banquet
- post banquet activities
- Sunday morning breakfast
- Annual Meeting
- and the annual Cambridge Glass Co. employee reunion.

There will be no formal Saturday morning breakfast but there might be an informal continental breakfast available somewhere. More on this later.

We would like to have a costume party, probably Friday night. Members would be encouraged to dress in 1920s attire and a prize would be given for the best outfit, women and men. Drop me a line through the Club post office box if you would be interested in participating. I would also be interested in hearing from Charleston dancers.

For many years the Convention was run as a break even event and no effort was made to make a profit. It has now been decided by your Board of Directors that the Convention should be operated as a money making event. Hence there will be an increase in the registration fee this year as well as the possibility of higher charges for some events. In return, you will be receiving more for your money. The souvenir

this year will be a Convention souvenir instead of a banquet favor. This means that everyone who pays the registration fee will receive the souvenir. It will be a more substantial piece than those used in the past for banquet favors. It is anticipated that there will be a limited quantity of the Convention souvenir available for purchase by anyone wanting extras.

As mentioned above, there will be more activities this year than in previous years and many of these will be at no charge to participants.

Make your plans now to attend the 1994 NCC Annual Convention.

BRIEF MOTEL INFORMATION

CAMBRIDGE FAIRDALE INN
6405 Glenn Highway, Cambridge, Ohio 43725. 614-432-2304. Located at the intersection of Interstate 70, Exit 176 and U.S. Routes 22 and 40, two miles west of the Courthouse. No extra for children. One week cancellation notice. Approximately 6 rooms available.

DEER CREEK MOTEL AND RESTAURANT
2325 Southgate Parkway, Cambridge, Ohio 43725. 614-432-6391. Located at Exit 178 off of Interstate 70, State Route 209 south. Also Exit 44B on Interstate 77. For reservations, call 1-800-637-2917. 24 hour cancellation notice. Approximately 80 rooms available.

EL RANCHO
6653 Glenn Highway, Cambridge, Ohio 43725. 614-432-2373. Located at Interstate 70, Exit 176, turn right. One week cancellation notice. Additional discount for Thursday-Saturday stay. Approximately 30 rooms available.

BEST WESTERN CAMBRIDGE
1945 Southgate Parkway, Cambridge, Ohio 43725. 614-439-3581. Located at Exit 178 off Interstate 70. No extra for children. One week cancellation notice. Approximately 50 rooms available.

HOLIDAY INN-CAMBRIDGE
PO Box 1270, Cambridge, Ohio 43725. 614-432-7313. Located at Interstate 70, Exit 178, travel north on State Route 209, 1/16th of a mile to the west side of State Route 209. One week cancellation notice. Approximately 25 rooms available.

CAMBRIDGE TRAVELODGE
PO Box 158, Southgate Parkway, Cambridge, Ohio 43725. 614-432-7375. Exit 178 off of Interstate 70. One week cancellation notice. Approximately 15 rooms available.

DAYS INN CAMBRIDGE
2328 Southgate Parkway, Cambridge, Ohio 43725. 614-432-5691. Located at Exit 178 off of Interstate 70. Children free. Cancellation policy depends on type of reservation. Approximately 45 rooms available.

Plain Beer Mugs.

SCALE FULL SIZE.



No. 615 16 ounce Plain Beer Mug.
Packed 6 dozen in a barrel

Weiss Beer, Cup Foot.

SCALE, FULL SIZE.



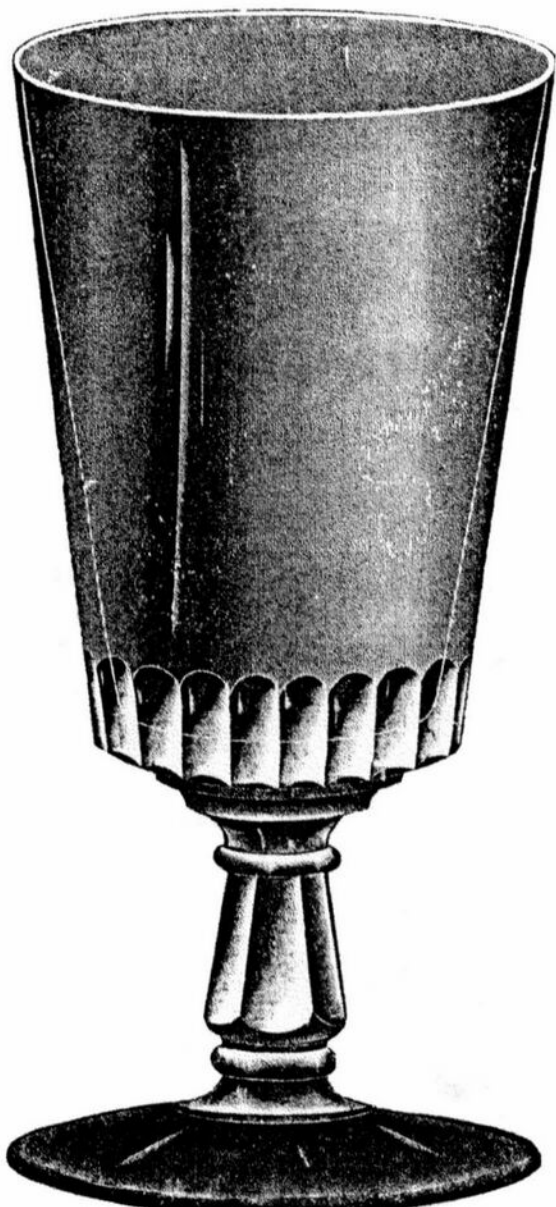
No. 1040 14 ounce Weiss Beer.
Packed 6 dozen in a barrel.



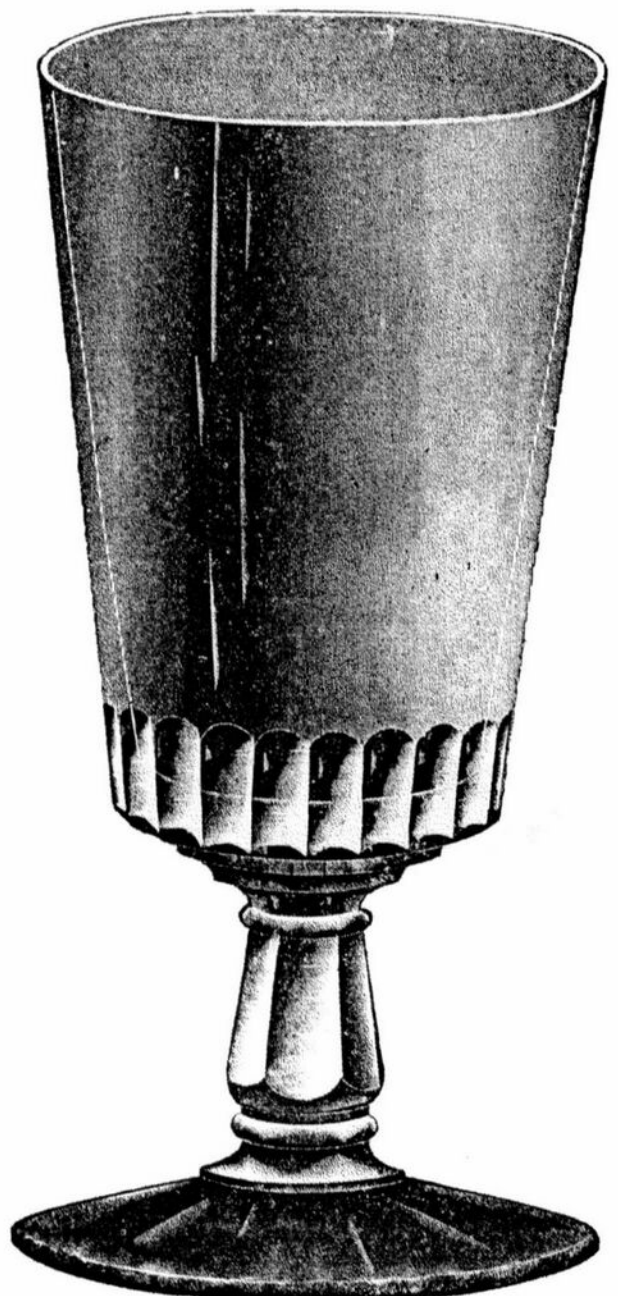
No. 1041 14 ounce Weiss Beer.
Packed 6 dozen in a barrel.

Weiss Beers, Cup Foot.

SCALE, FULL SIZE.



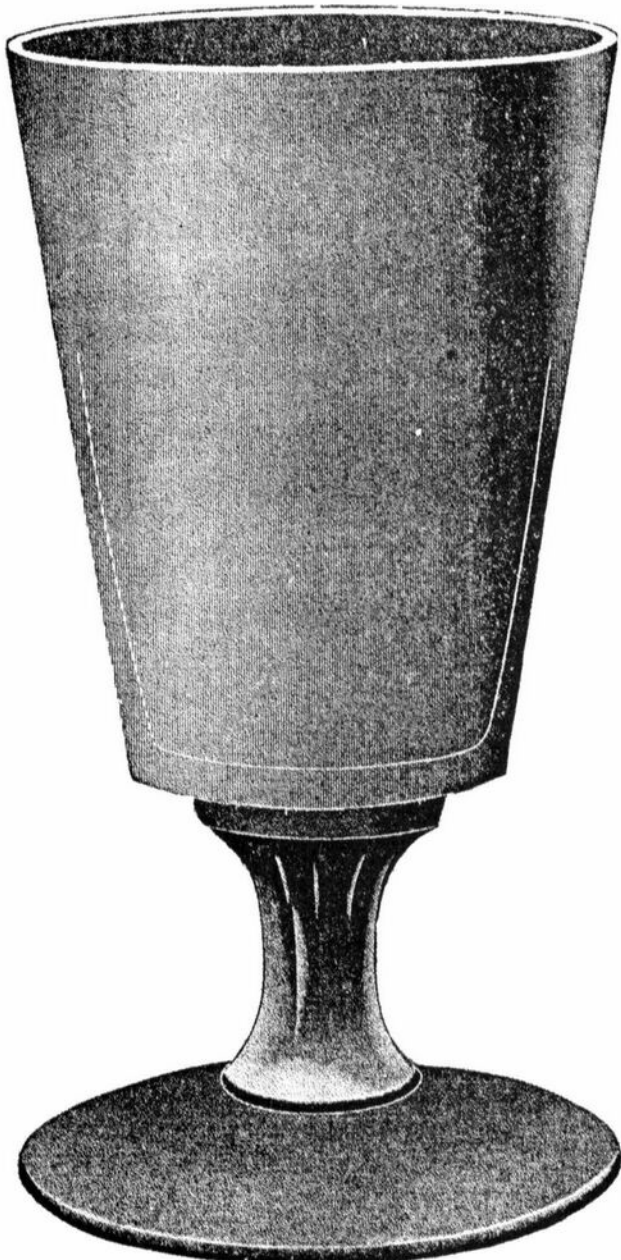
No. 1042 14 ounce Weiss Beer.
Packed 8½ dozen in a barrel.



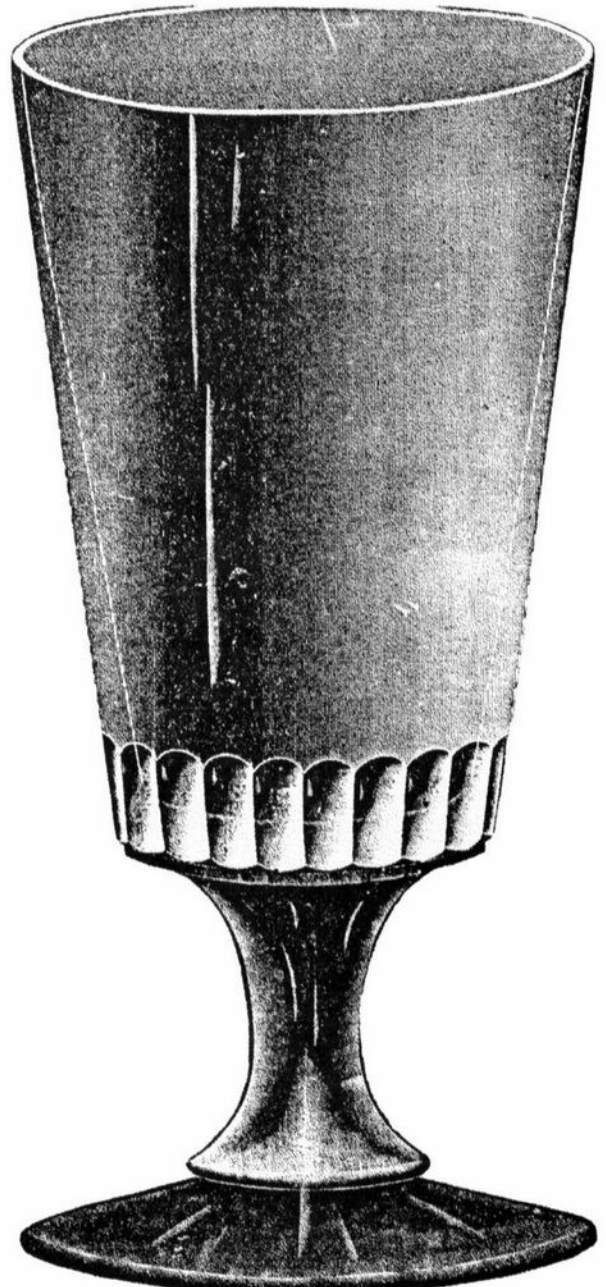
No. 1043 17 ounce Weiss Beer.
Packed 5¼ dozen in a barrel.

Weiss Beers, Cup Foot.

SCALE, FULL SIZE



No. 1044 18 ounce Weiss Beer.
Packed 5½ dozen in a barrel.



No. 1045 18 ounce Weiss Beer.
Packed 4½ dozen in a barrel.

EBONY (continued from page 3)

of the 1949-53 catalog] Sold plain only, Ebony continued in the Cambridge catalog until the fall of 1953.

Early in 1954 Ebon, a matte finished black glass, replaced Ebony. Found plain and with stylized gold decorations, its production ceased with the factory closing the following summer.

Little information about gold decorated Ebony is available. Collectors having gold decorated Ebony items not mentioned in this article are urged to share the information with their fellow members. Simply write a note to the Editor or myself and we will see that it is published in a future issue.

IN MEMORIAM

**Nellie Wallace Rankin
1900-1993**

We are sorry to report that long-time member, Nellie Rankin, died December 26, 1993. She was the mother of NCC treasurer and Board Member, David Rankin, and mother-in-law to CRYSTAL BALL Editor, Sue Rankin. Our sincerest sympathy is extended to her family and many friends.

CONTACT PERSONS

In the months ahead, many members will wish to contact various Chairmen of Convention related activities. We include a list of the Chairpersons, all of whom may be contacted through the NCC PO Box or by calling the numbers provided.

Convention Chairman
Mark Nye
(517)592-6200

Antique Show Chairman
Mary Beth Hackett
(614)885-2726

Flea Market Chairman
Mike Arent
(614)439-4582

Study Club News

by Judy Momirov, Study Club Advisor

It's hard to believe that 1994 is here already. I hope that all of you have a safe and prosperous new year.

We have several active study clubs, and I'm sure you have enjoyed their reports as much as I have. The items described in these reports detailing their Show and Tell finds are often wonderful pieces that would be welcomed by any collector.

If you recall, a few months ago I mentioned the possibility of a study club in the Columbus, Ohio area. Response has been slow, but Linda and Bryan Roberts [(614)836-0428] have graciously agreed to host a study club meeting for the Columbus area. Anyone who is interested would be welcome. If you live close enough to attend, please give them a call, and they will arrange the meeting.

[Ed. Note: This article arrived too late to be included in the January issue]



1906 CATALOG

The preceding four pages are being reprinted from the 1906 Cambridge Glass Company catalog.

We have been reprinting this catalog, a few pages at a time, as space permits, beginning in January 1989.

33 pages remain to be printed. After all the pages have been printed, we will provide a recap of the pages printed and identify the particular CRYSTAL BALL issue in which they appeared.

CONSTITUTION

ARTICLE I - NAME

Section 1 The name of this organization shall be the National Cambridge Collectors, Inc., operating as a non-profit organization under charter granted by the state of Ohio.

ARTICLE II - OBJECTIVES

Section 1 The members of this organization shall meet together regularly, for the purpose of acquiring a broader knowledge of glassware manufactured by the Cambridge Glass Company in Cambridge, Ohio (1901-1954) and through instruction, discussion and study, actively promote the preservation and collecting of Cambridge Glass.

Section 2 The primary objective of this organization is to establish and maintain a permanent museum in Cambridge, Ohio (Guernsey County) for displaying and studying of Cambridge Glass. The organization will operate on a non-profit basis and all monies realized will be applied to this end.

ARTICLE III - MEMBERSHIP

Section 1 There shall be two kinds of membership, namely voting and honorary.

Section 2 Voting Membership. Any person, age 12 or over, upon payment of the prescribed yearly dues is eligible to become a voting member of this organization. Other qualifications shall be as stated in the by-laws.

Section 3 Honorary Membership. Any person who has distinguished himself in an unusual and praiseworthy manner in promoting the objectives of this organization may be elected to honorary membership. Honorary members shall have the privilege of attending all meetings of the organization, but shall not be required to pay dues, or be permitted to vote or hold elective office, and they shall have no interest in any funds or property of the organization.

Section 4 No territorial limits shall be established for the organization and membership is open to all interested persons.

ARTICLE IV - MEETING AND FISCAL YEAR

Section 1 Regular meetings shall be held as provided in the by-laws.

Section 2 The annual meeting shall be held as provided in the by-laws.

Section 3 The fiscal year shall begin the first day of January each year.

ARTICLE V - OFFICERS

Section 1 The officers of this organization shall be a President, one Vice-President, a Secretary and a Treasurer elected from the Board of Directors by the Board of Directors. All officers shall hold office for one year, or until their successors are elected and qualified.

ARTICLE VI - BOARD OF DIRECTORS

Section 1 The Board of Directors shall consist of 12 Directors elected by the voting members of the organization. Terms of office are to be as provided in the by-laws.

Section 2 To be eligible to serve on the Board of Directors, a person shall be at least 21 years of age.

Section 3 The Board of Directors shall be the governing body of the organization and shall have power to make such regulation and take such action, not inconsistent with the Constitution and By-laws as, in its judgement, may be necessary for the welfare of the organization. The decisions of the Board in all organization matters shall be final, subject only to appeal to the voting membership of the organization.

ARTICLE VII - SURRENDER OF CHARTER

Section 1 If this organization deems it desirable, by unanimous vote of the active voting membership, to terminate operation of this organization, all assets, records and monies shall be turned over to the Guernsey County (Ohio) Historical Society with the stipulation that such be used only for the study and preservation of Cambridge Glass. In the event the Guernsey County (Ohio) Historical Society cannot, or will not, comply with the above stipulation, it shall be turned over to the Corning Museum of Glass, Corning, New York, to be used at it's discretion.

ARTICLE VIII - AMENDMENT OF CONSTITUTION

Section 1 This constitution may be amended by a majority vote of the active members in good standing, present at the annual meeting of the organization, upon proposal by a voting member in good standing sixty days prior to the annual meeting, provided written notice of such proposed amendment shall have been given to members at least ten days prior to the annual meeting.

ARTICLE IX - ADOPTION OF THE CONSTITUTION AND BY-LAWS

This Constitution shall take effect and be in force upon its adoption.

BY-LAWS

ARTICLE I - MEETINGS

Section 1 Regular Meetings. The regular meetings of the organization shall be held during the months of February, June, August, and November at such time and place as the Board of Directors shall designate.

Section 2 Annual Meetings. The annual meeting shall be held in June for installation of elected directors, the presentation of annual reports and transaction of other business. The term of directors shall officially begin at the close of

business of the annual meeting. Charter directors shall hold office until their respective terms end, as per Article VII, Section 4 of the by-laws.

Section 3 Special Meetings. Special meetings of the organization may be called by the President or by a majority of the Board of Directors upon regular written notice to the Secretary at least five days in advance of said meeting.

Section 4 Quorum. The majority of the active members in good standing present shall constitute a quorum at any meeting of the organization.

Section 5 Rules of Order. Parliamentary procedure in all meetings of the organization, Board of Directors, and Committees shall be in accordance with the latest revised Robert's Rules of Order if not inconsistent with the By-Laws.

ARTICLE II - DUTIES OF OFFICERS

Section 1 President. The President shall appoint all Committees, shall preside at all meetings of the organization and the Board of Directors and shall perform such other duties as ordinarily pertain to such office. The President shall be ex-officio member of all committees except the nominating committee. He shall, immediately upon taking office, appoint a sergeant-at-arms.

In the event a vacancy exists in the office of President, the Vice-President shall assume the office and title of President during the unexpired term of the President. The President shall furnish bond in the amount determined by the Board of Directors, the cost of which bond shall be paid by the organization.

Section 2 Vice-President. The Vice-President shall have the duty of familiarizing himself with all organization affairs. He shall work under and in cooperation with the President and shall preside at meetings in the absence of the President.

Section 3 Secretary. It shall be the duty of the Secretary to keep the official record of all members, voting and honorary, provide verification of voting members as required, record the attendance at meetings of the organization, record and preserve the minutes of such meetings, make the required reports, and perform such other duties as customarily pertain to such office.

Section 4 Treasurer. It shall be the duty of the Treasurer to have custody of all funds, accounting for same to the organization at its annual meeting and at any other time upon demand by the Board of Directors and to perform such other duties as pertain to this office. He shall collect all dues and funds of the organization and deposit them in bank or depository named by the Board of Directors. Upon his retirement from office, he shall turn over to his successor or to the President, all funds, books and accounts or any other organization property in his possession. The Treasurer shall furnish bond in an amount determined by the Board of Directors, the cost of which bond shall be paid by the Organization.

Section 5 Salary of Officers. All the officers shall serve without compensation.

ARTICLE III - BOARD OF DIRECTORS

Section 1 Meetings. The President shall be Chairman of the Board. He shall call regular meetings of the Board at least quarterly. He shall call a special meeting within five days after receiving a written request from three or more board members.

Section 2 Functions. (a) The Board shall be responsible for the appropriation of all funds of the organization and shall, through the President or other duly authorized member of the Board, approve all vouchers before payment by the Treasurer. It shall designate the bank or depository in Guernsey County, Ohio for funds of the organization, approve all investments of funds of the organization and determine the amount of the bond which shall be given by the President and Treasurer. It shall receive and approve Budget and the annual audit of the financial transactions of the organization. (b) It shall pass on all projects recommended by the Project committee, which must be approved by a two-thirds vote of the entire Board. (c) It shall pass upon all grievances, defaults and complaints by or against a member, and may take such action as it deems appropriate on behalf of or against such member. It may, for good cause, declare an office vacant, upon two-thirds vote of the entire Board. (d) It may fill vacancies that occur during the year. The President shall appoint, and the Board confirm by a 2/3 vote of those in attendance, a member to fill any vacancy occurring. Said appointee shall serve for the balance of the term being vacated.

Section 3 Quorum. A majority of the members of the Board shall constitute a quorum.

Section 4 Resignation of Board Members. All resignations from the Board, except for those covered under Article X, shall be made in writing to the President.

ARTICLE IV - APPOINTED OFFICERS

Section 1 Sergeant-at-Arms. The President, immediately upon taking office, shall appoint a Sergeant-at-Arms. It shall be the duty of the Sergeant-at-Arms to preserve order at all times and perform such other duties as ordinarily pertain to this office.

ARTICLE V - COMMITTEES

Section 1 The President shall appoint the following standing committees: (1) Membership, (2) Project, (3) Program and Entertainment, (4) Budget and Finance, (5) Publicity, (6) Convention, (7) Study Group Advisory, and (8) By-Laws.

Section 2 Special Committees. In addition to standing committees, there shall be appointed by the President, such special committees as the President and or the Board of Directors may deem necessary.

ARTICLE VI - DUTIES OF COMMITTEES

Section 1 Membership. This committee shall promote activities designed to increase membership and shall perform such additional duties as specified by the Secretary in maintaining the records of membership.

Section 2 Projects. This committee shall devise and consider suitable and appropriate projects and shall devise ways and means whereby definite interpretation of the aims and objectives of the organization shall be given expression. It shall take cognizance of all matters of civic or similar nature and recommendations of the Project Committee shall constitute the basis for consideration of all projects of the organization.

Adoption of a project shall require a two-thirds vote of the entire Board of Directors.

Section 3 Program and Entertainment. This committee shall arrange and have charge of all programs for the regular meetings of the organization. They shall also have charge of all social functions of the organization, as may be directed by the Board of Directors.

Section 4 Budget and Finance Committee. This committee shall prepare a budget of the estimated income and expenses of the association for the year. In the month of May, each year, the Finance Committee shall cause an audit of the books to be made and such statement shall be read to the organization at its annual meeting.

Section 5 Publicity. Publicity Committee shall be responsible for supplying notices concerning the organization meetings to the news media, and further, shall disseminate all interesting information furnished them by officers of the organization, chairmen of various committees. They shall also furnish the editor of the organization newsletter with news items for publication therein, promptly while it still has "news value".

Section 6 Convention. The Convention Committee shall have responsibility for all activities conducted during the annual Convention.

Section 7 Study Group Advisory. The Study Group Advisory Committee shall maintain official record of the activities of approved study groups. They shall furnish assistance and guidance to the study groups including, but not limited to, suggested topics for meetings, group projects, and research activities. They shall, further, make newsworthy information and current listings of contact representatives available to the Publicity Committee.

Section 8 By-Laws. The By-Laws Committee shall review and make recommendations to the Board of Directors regarding needed or proposed amendments to the Constitution and/or By-Laws. This committee's activities will best reflect the changing needs of the organization.

ARTICLE VII - ELECTION OF DIRECTORS

Section 1 (a) The Directors of the organization shall be elected by mail, prior to the annual meeting each year. (b) At the regular meeting six months prior to the annual meeting, the President shall appoint a Nominating Committee of at least three members, the chairman shall be the immediate past president, then an active member of the organization. Should the immediate past president be unable to chair this committee, the Board of Directors shall appoint a chairperson selected from the committee. (c) At the regular meeting three months prior to the annual meeting the Nominating Committee shall present a report, giving the number of Directors to be elected and presenting one or more nominations for each vacancy, at which time additional nominations will be entertained from the floor. (d) The consent of all nominees must be obtained prior to his/her nomination.

Section 2 (a) At least 30 days prior to the annual meeting, a ballot containing all nominees for Board vacancies, will be mailed to the entire voting membership. This ballot must be returned to the National Cambridge Collectors, Inc. no later than 7 days prior to the annual meeting. (b) The results of this ballot shall be announced at a membership function prior to the annual meeting. (c) The nominees receiving the largest number of votes so cast shall be declared elected for the term of office beginning at the close of business of the annual meeting.

Section 3 Election of Officers. Officers shall be elected as provided in Article V of the Constitution. (a) This shall occur at a special meeting of the newly established Board of Directors, at a time which shall not exceed 30 days after the annual meeting. (b) All nominees for office must have previously agreed to accept their nomination. (c) Officers shall assume duty immediately upon their election.

Section 4 The Board of Directors shall consist of 12 members elected from the roll of active voting members. The term of office shall be for 4 years.

To provide for continuity of operations the original Board of Directors shall serve for the following terms.

3 persons for 1 year March 1973 to May 1974

3 persons for 2 years March 1973 to May 1975

3 persons for 3 years March 1973 to July 1976

3 persons for 4 years March 1973 to July 1977

ARTICLE VIII - MEMBERSHIP DUES

Section 1 Annual membership dues shall be as determined by the Board of Directors.

Section 2 Family Member. Each additional household member is eligible to become a voting member upon payment of prescribed dues per year.

Section 3 When Payable. All dues shall be payable when billed by the Treasurer. No member shall be deemed in good standing who is in arrears more than 30 days in the payment of his dues.

ARTICLE IX - RESOLUTIONS AND SUBSCRIPTIONS

Section 1 No resolution or motion to commit this organization on any matter shall be considered by the organization until it has been considered by the Board of Directors. Such resolution or motions, if offered at an organization meeting, shall be referred, without discussion, to the Board, which after having given consideration to the matter shall submit its recommendations to the organization. Having received the recommendations of the Board, the organization may then proceed to take such action as may seem proper to the majority.

Section 2 No assessments shall be permitted to be placed upon the membership of the organization, neither shall any person or organization be permitted to appeal for funds for any purpose whatsoever before a regular meeting of the organization.

ARTICLE X - TERMINATION OF MEMBERSHIP

Section 1 Resignation. Resignation of any member when delivered in writing to the President or Secretary shall become effective immediately upon its acceptance by the Board, providing all indebtedness of such member to the Club has been paid.

Section 2 Non-Payment of Dues. Any member owing dues or otherwise indebted to the organization for a period of 30 days from the date when same becomes due and payable may be suspended and deprived of all privileges of the organization. If he applies for reinstatement within sixty days from the date of such suspension and pays all amounts owing to said date, the Board of Directors may, in its discretion, reinstate the member to good standing, otherwise he shall stand dropped from the roll of members.

Section 3 Misconduct. Any member who by personal or business conduct violates the principles or ethics of the organization may be expelled from membership by the Board of Directors by a two-thirds vote of the entire Board, at a meeting called for that purpose, provided that said member shall have been given ten days notice in writing of such pending action together with a copy of the complaint against him, and shall be given an opportunity for a full and fair hearing.

ARTICLE XI - AMENDMENT OF BY-LAWS

Section 1 These By-Laws may be amended by a majority vote of the Active members in good standing present and voting at any regular meeting of the organization after recommendation by the Board of Directors, or by any twelve active members, provided written notice of such proposed amendments shall have been given to all active voting members at least ten days prior to the meeting.

No amendments or additions to these By-Laws shall be made which are not in conformity with organization Constitution.

ARTICLE XII - APPROVED STUDY GROUPS

Section 1 Application for Approved Status. Any three or more members in good standing may make written application to this organization for recognition as an approved study group. Such application shall be reviewed by the Study Group Advisory Committee and a report shall be made to this organization recommending disposition of the application. The application shall include an initial membership list, designated contact representative of the study group, and such other information deemed necessary for the official record.

Section 2 Name. The name of an approved study group shall be "Cambridge Collectors Study Group No. ____". Study Groups shall also be encouraged to adopt an additional common name of their choice.

Section 3 Membership. All members of an approved study group must be members in good standing of this organization and shall have a sincere interest in the study and collecting of Cambridge Glass. Study groups shall be limited to a maximum of twenty members. No additional membership requirements shall be made.

Section 4 Meetings. A minimum of eight study group meetings shall be held each year for the purpose of studying Cambridge Glass or closely related subjects.

Section 5 Reports. The study group shall submit a monthly report to the Study Group Advisory Committee for the purpose of maintaining the official record of the activities of the study groups. The report shall include any changes in the membership or designated contact representative of the study group, a summary of activities and subjects discussed and other matters specified by the Study Group Advisory Committee.

Section 6 Authority. A study group shall have no authority to commit this organization on any matter.

Section 7 Termination of Approved Status. Termination of the approved status of a study group shall become effective upon acceptance, by the organization, of a recommendation of discontinuance made by the Study Group Advisory Committee. Such a recommendation shall be made, 1) if requested in writing by the members of the study group, 2) for non-compliance with the rules and regulations of this organization, 3) due to inactivity for a period exceeding six months, or 4) due to conduct which violates the principles or ethics of this organization, provided that the contact representative shall have been given ten days notice in writing of such pending action together with a full statement of the reason for the recommendation, and shall have been given an opportunity for a full and fair hearing.

Revised June 30, 1991

ANNOUNCING: The Cambridge Prism Sign

made for NCC by Boyd Crystal Art Glass

Color: Tomato Cream (Tomato Cream starts with a beautiful red at the edges of the piece shading to a rich yellow in the center. This color is very similar to a tomato ripening on the vine.)

Price: \$16.00 per sign (limit 2 per member)
Ohio residents add 6 1/2% sales tax

Shipping: \$2.00

Orders must be postmarked 2/10/94 or later. They will be filled on a first come first served basis. Any orders received with a postmark before 2/10/94 are not eligible.

We hope to have the signs available to be picked up at the March Quarterly Meeting. If you pick up your sign, no shipping amount is necessary.

Make all checks payable to: National Cambridge Collectors, Inc.
P.O. Box 416
Cambridge, Ohio 43725-0416

All proceeds benefit the museum operating fund.

FOR SALE

- Caprice blue individual salt & pepper, slightly cloudy \$100
- Georgian basket, smoke w/crystal handle \$45
- Portia cigarette holder w/ashtray foot, amber/crystal \$45
- Rose Point RARE #1670 syrup with drip cut top \$450
- Royal Blue sweet potato vase \$40
- Swan crystal, 6" \$35

Prices INCLUDE shipping. Is there something you're looking for that's not listed in this ad? I might have had it and sold it directly to someone in my want list file. Those whose names are on file get first chance at all new finds BEFORE I advertise them, so send a detailed want list today!

Michael Krumme
P. O. Box 5542
Santa Monica, CA 90409-5542
(213) 936-4214 7 AM - 10 PM Pacific time

Classified

WANTED TO BUY: Rose Point #3106 stems and swans. Write price and description. **Nancy & Jim Finley**, 711 West Broadway, Sedalia, MO 65301. Phone: (816) 826-5032 or 827-0101.

GLASS EPERGNES WANTED: New York City epergne collector seeking epergnes of any origin. Particularly desirous of unusual shapes, colors, those with hanging baskets or tulips, and any which are of definite American manufacture. Send photos only: **Ann Aikens**, 810 7th Ave, 36th floor, New York, NY 10019. Phone (212) 830-2072. Fax (212) 830-5199.

WANTED: Advertisers interested in good results and value for the advertising dollar to advertise in this space. Classified ads in the Cambridge CRYSTAL BALL cost only 10¢ per word (\$2 minimum). Ad copy must be received by the 5th of each month to appear in the next issue. **National Cambridge Collectors, Inc.** PO Box 416, Cambridge, OH 43725

Glen & Louise Everett

610 73rd ST SW

Everett, WA 98203

(206) 347-1534 after 3 p.m. Pacific Standard Time

Cambridge 3011 Nude Stems

Amethyst Top

Sauterne	450
Ashtray	275
Cordial	500
Wine	375
Roemer	500
Mint dish	550
Cigarette box	425
"V" Cocktail, slight damage	300

Topaz Top

Roemer	550
Sauterne	475
Hock	600

Amber Top

Pr. Candlesticks/flat top	700
Claret/Canadian Club etch	450
Sweetmeat	1,100
Cigarette box	550
Hock	550
Ashtray	325
Mint dish	550

Carmen Top

Sweetmeat	1,350
Bud vase	600
Wine	450
Ashtray	275
Cigarette box	475
Mint dish	575
Hock	550
Cordial	575
Pr. Candlesticks/Carmen bobèche & prisms	1,350

Royal Blue Top

Sweetmeat	1,350
Pr. Candlesticks/Crystal bobèche	1,200
Wine	450
Hock	550
"V" Cocktail	500
"Bell" Cocktail	550
Ashtray	275
Sauterne	450

Yellow Top

Cigarette box 6" Nude	450
Ashtray	350
Seashell Comport 100% yellow	500

Windsor Blue

Comport	600
Pr. Candlesticks	700

Forest Green Top

Cordial	600
Claret/Canadian Club etch	450
Wine	450
Roemer	500
Hock	550
"V" Cocktail	700
Sweetmeat	1,250
Ashtray	275
Seashell Comport 100% green	500
"Bell" Cocktail	550
Cigarette holder/Ashtray foot, frosted Nude	900
Comport, Gloria etch	1,300

Smoke Top

Champagne	400
Ashtray	400
Cocktail 5" Nude	550

Ritz Blue

Cocktail/Rotary stamp etch	350
----------------------------	-----

Moonlight Blue

Ashtray	500
---------	-----

Crown Tuscan

Comport, Chintz etch, gold	1,300
Cocktail, Topaz top	500
Comport, flared, Gold Portia etch	1,300
Ashtray	325
Cocktail, Royal Blue top	550
Cocktail, Amethyst top	500
Cigarette box	450
Pr. Candlesticks, Chintz etch, gold, on foot, Chintz etch on Crystal Bobèche	1,300
Comport, Ebony foot	1,300

Crystal

Comport, Gloria etch	900
Comport, Diane etch	900
Cordial	450
Wine	325
Cigarette box, Diane etch	900
Cigarette box, Rock Crystal etch	550
Cigarette holder/Ashtray foot	625
Wine, Chintz etch	950
Ashtray	225
Brandy snifter	1,250
Cigarette box	325
Open Candy	625
Mint dish	400
Bud vase	400
Cocktail, Ebony Nude <u>and</u> foot	450

ISAACS ANTIQUES



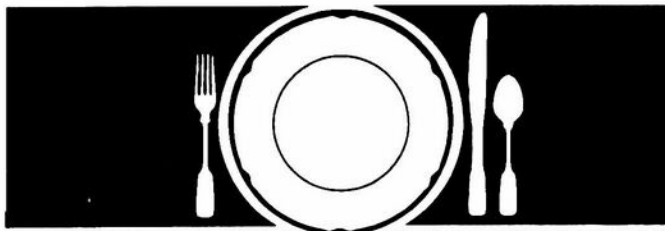
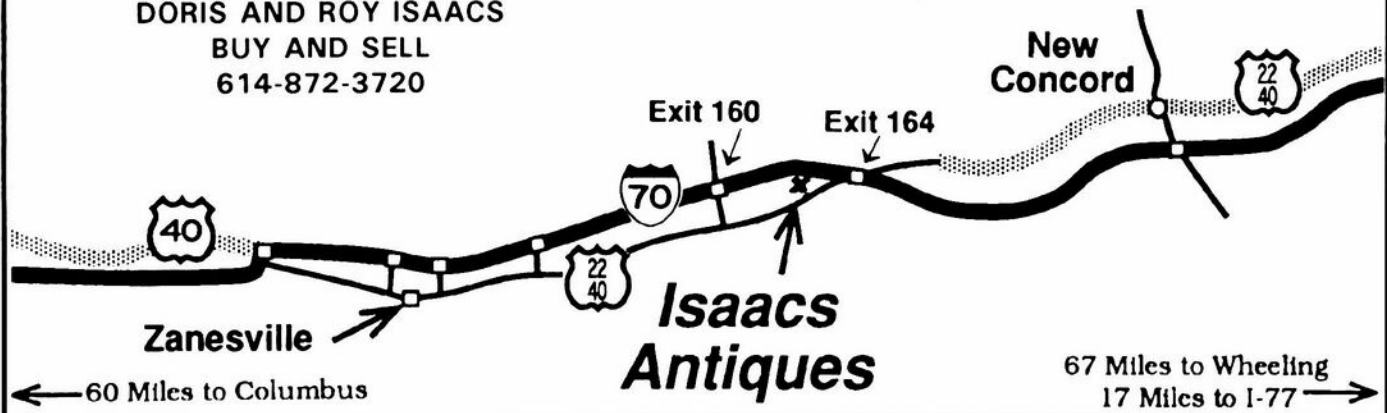
WE FEATURE GLASSWARE OF: CAMBRIDGE,
HEISEY, FENTON & FOSTORIA
Plus Art Pottery & a General Line of Antiques

DORIS AND ROY ISAACS
BUY AND SELL
614-872-3720

7525 East Pike
Norwich, Ohio 43767
614-872-3720

In East Pike Antique Complex - Rt. 40,
One Mile West of I-70 Norwich Exit #164

Hours 10 - 5:30 Mon. - Sat.
12 - 5:30 Sun.
Open Year Round



How to Find Those Missing Pieces.

The world's largest source of discontinued china, crystal and flatware, Replacements, Ltd., buys and sells over 45,000 different patterns.

If you need a piece, or several pieces to add to your collection ... or if you'd like to sell some unneeded extras ... call or write us. We can provide you with a complete printout of available pieces in your pattern. Or we'll let you know our prices for the pieces you wish to sell.

Replacements, Ltd. — a 100,000 square foot facility; 1.5 million pieces; over 500,000 satisfied customers. Contact us, or come see our showroom. Let us help you complete your collection ... or maybe you'll help add to ours.

REPLACEMENTS, LTD.

Call 1-800-562-4462. Or write:
1089 Knox Road • P. O. Box 26029 • Dept. CB
Greensboro, NC 27420

OVER 7000 CAMBRIDGE PIECES

WE CLEAN CLOUDY GLASS!

** SATISFACTION GUARANTEED **

YES, IT IS TRUE THAT WE REALLY CAN RESTORE THE INTERIOR OF YOUR CRUET, VASE, DECANTER AND MOST OTHER INTERNALLY ETCHED ITEMS BACK TO NEAR ORIGINAL CONDITION!

WE DO NOT OIL, WAX OR COVER UP THE SICKNESS IN ANY WAY! WE ACTUALLY REMOVE IT.

NO ITEMS ARE TOO SICK TO CLEAN! IF WE CANNOT CLEAN YOUR ITEM TO MEET YOUR SATISFACTION, THE CLEANING IS FREE!

WE ARE SO CONFIDENT IN OUR SERVICE THAT WE ASK THAT YOU SEND NO MONEY. WHEN WE RETURN YOUR ITEM A BILL WILL BE ENCLOSED FOR THE POSTAGE & CLEANING. IF YOU ARE HAPPY, PLEASE SEND PAYMENT; IF NOT, RETURN THE BILL MARKED "NOT SATISFIED".

PLEASE ALLOW 6-8 WEEKS FOR REDELIVERY OF MOST ITEMS. ALL GLASS IS HANDLED AND CLEANED AT YOUR RISK. SOME VERY CLOUDY ITEMS MAY TAKE SEVERAL ADDITIONAL WEEKS.

CRUET	\$20.00	COCKTAIL SHAKER	\$30.00
COLOGNE	\$20.00	SALT SHAKER (SINGLE)	\$15.00
WATER BOTTLE	\$30.00	SALT SHAKER (PAIR)	\$25.00
DECANTER	\$30.00	CRUSHED FRUIT JAR	\$30.00
VASES (UNDER 12 IN.)	\$25.00	LAVENDER JAR	\$20-30.00

ALL OTHERS WRITE FOR QUOTE

SHIP TO: CARLISLE & ASSOCIATES
28220 LAMONG ROAD, DEPT. C
SHERIDAN IN 46069
(317) 758-5767 AFTER 6:00 P.M.

DEALERS



DIRECTORY

NOTE: When writing to the Dealers listed here, please enclose a SASE!

<p>DAUGHERTY'S ANTIQUES Jerry and Shirley Antiques and Collectibles * Mostly Glass Shows & Mail Orders 2515 Cheshire No. 402-423-7426 Evenings Lincoln NE 68512</p>	<p>BENICIA ANTIQUE SHOP 305 First Street Benicia, California 94510 OPEN 11 AM - 5 PM Closed Monday Z. E. LOPES 707-745-0978</p>	<p>THE MUTED SWAN ANTIQUES 5486 Peachtree Rd. Chamblee, GA 30341 Heart of Chamblee Antique Row Specializing in Cambridge, Heisey and Fostoria Bill & Pat Miller 404-451-7620</p>
<p>MILBRA'S CRYSTAL MATCHING P.O. Box 363, Rio Vista, TX 76093 Milbra Long 817-645-6066 FOSTORIA * CAMBRIDGE * HEISEY TIFFIN, LENOX, OTHERS BUY AND SELL</p>	<p>VISIT HISTORIC BENICIA and its 28 shops Off Interstate 80 North of San Francisco</p>	<p>ARMORY ANTIQUES 168 West Main Street Plain City, OH 43064 QUALITY THINGS Cambridge, Heisey, China, Silver, Furniture Mon-Sat 10-5 VISA/MC 614-873-4890</p>
<p>THE GLASS URN 456 West Main Street, Suite G Mesa, AZ 85201 602-833-2702 Mail Order Shows Open Shop CAMBRIDGE, FOSTORIA, HEISEY, ETC.</p>	<p>ANTIQUES ON THE MALL SPECIALIZING IN CAMBRIDGE GLASS Bogart's - Bldg #3 - Norwich, OH Virginia Bennett 614-432-4483 64183 Warne Drive, Cambridge, OH 43725</p>	<p>GATEWAY ANTIQUE MALL, INC. JUST NW OF MINNEAPOLIS-ST PAUL, MN <i>NE Corner Intersection of I-94/101, Rogers, MN</i> (Look for our High Sign) 50 Dealers 7 Days, 10-6 612-428-8286 ELAINE STORCK, DIRECTOR</p>
<p>ETTELMAN'S DISCONTINUED CHINA & CRYSTAL Cambridge a Speciality P.O. Box 6491-CB Corpus Christi TX 78466 Phone 512-888-8391 Include S.A.S.E.</p>	<p>D & D ANTIQUES Columbus, Ohio Dick Slifko SHOWS ONLY</p>	<p>RONI SIONAKIDES 6565 W. Herbison Rd. DeWitt, MI 48820 517-669-5981 Fostoria, Tiffin, Duncan, Cambridge</p>
<p>THE GLASS CUPBOARD P. O. Box 652 West End, North Carolina 27376 Marcia Ellis Cambridge, Duncan, Heisey 919-673-2884 Shows, Mail Order</p>	<p>JUDY'S ANTIQUES Judy Bennett 422 S. Ninth Street (Corner of Jefferson) Cambridge, Ohio 43725 BUYING Ph.614-432-5855 SELLING CAMBRIDGE GLASS MY SPECIALTY</p>	<p>"HAPPINESS IS" Buddy and Kathy Stultz 3106 Warren Court, Glen Allen, VA 23060 804-672-8102 Specializing in American Made Glass We Buy & Sell, Shows & Mail Order</p>
<p>ELEGANT GLASSWARE Barbara & Cindy Brock Rt. 1, Box 66AC, Callands, VA 24530 804-724-6762 Cambridge - Heisey - Duncan - Fostoria</p>	<p>GREEN ACRES FARM 2678 Hazelton Etna Rd., Pataskala, OH 43062 (State Route 310 North) Sat & Sun 1-7 PM 614-927-1882 Antiques, Crystal Glass and Collectibles</p>	<p>YOU CAN ADVERTISE YOUR ANTIQUE SHOP HERE!</p>
<p>YOU CAN ADVERTISE YOUR ANTIQUE SHOP HERE!</p>	<p>FLORENCE SOLITO 54 Old Stafford Rd, Tolland CT 06084 Stock All Elegant Glassware Mail Order Since 1978 Send Wants 203-872-3294 Satisfaction Guaranteed</p>	<p>CRYSTAL LADY 1817 Vinton St., Omaha, NE 68108 Joann D. Hagerty Bus. 402-341-0643 Res. 402-391-6730 Specializing in Elegant Glass & Collectibles</p>
<p>YOU CAN ADVERTISE YOUR ANTIQUE SHOP HERE!</p>	<p>REMEMBRANCES 7597 Daphne Dr., No. Syracuse NY 13212 Shirley S. Ladouceur 315-458-5297 ANTIQUES and COLLECTIBLES MAIL ORDER SHOWS APPOINTMENTS</p>	<p>MARGARET LANE ANTIQUES 2 E. Main St., New Concord, OH 43762 Lynn Welker 614-826-7414 Cambridge Glass Matching Service Hours Mon-Fri 10-12AM, 1-5PM or by Appointment</p>
<p>GLASS RESTORATION BRILLIANT DON & LYNNE CRYSTAL WORMLAND ELEGANT MT. CLEMENS, MICH DEPRESSION 313-468-3519</p>	<p>WATKINS (Fine Quality) CAMBRIDGE GLASS SHOP 1429 Marquand Ave. (Corner of Woodlawn) Cambridge, OH 614-432-4460 Lana Watkins</p>	<p>HELEN & JIM KENNON Heisey, Cambridge, Fostoria, Duncan, Imperial, Fenton, Tiffin P.O. Box 114, Brookville, OH 45309 PH: 513-833-5406 SHOWS ONLY</p>



National Cambridge Collectors, Inc.
P. O. Box 416, CAMBRIDGE, OHIO 43725-0416

A nonprofit organization dedicated to the preservation and study of Cambridge Glass

You Are Cordially Invited
To Become A Member of

NATIONAL CAMBRIDGE COLLECTORS, INC.

Benefits derived from membership include: receipt of our club publication, The Cambridge CRYSTAL BALL; informative Quarterly Meetings; Antique shows; Auctions; other special events; and unlimited admission to the museum.

The Cambridge CRYSTAL BALL is published the first of each month. This newsletter contains educational and interesting articles, questions and answers, information on reproductions and reissues, notices of all club functions, classified advertisements, dealers directory, and many other features of interest to collectors of Cambridge Glass.

Yearly dues are \$17.00 for individual Members and \$3.00 for each Associate Member. \$12.00 of the \$17.00 annual dues is for a 1 year subscription to the Cambridge CRYSTAL BALL. All members have voting rights, but only one issue of the CRYSTAL BALL will be mailed per household.

Name (please print) _____ \$17.00

Mailing Address _____

City _____ State _____ Zip + 4 _____

Associate Members: (Must be at least 12 years of age and living in the same household.)

1. Name _____

2. Name _____

3. Name _____

Total number of Associate Members _____ @ \$3.00 each \$ _____

TOTAL AMOUNT ENCLOSED: \$ _____

Please make check payable to: NATIONAL CAMBRIDGE COLLECTORS, INC.

Recommended by _____

Membership Renewal Notice

This is your last issue of the *CRYSTAL BALL*, if the date on your address label reads 2/94.

Please renew now!

National Cambridge Collectors, Inc.
P.O.Box 416, Cambridge, Ohio 43725-0416

NON PROFIT ORGANIZATION
U. S. POSTAGE PAID
Dayton, OH
Permit #974

FORWARDING AND RETURN POSTAGE
GUARANTEED/ADDRESS CORRECTION
REQUESTED

PLEASE DELIVER PROMPTLY, DATED MATERIAL.



**An Open Mind
by Paul White**

A quip that brings a chuckle
Is better than a frown.
The mind that can produce one
Will seldom let you down.
A rebuke that doesn't rankle
Couched in friendly words,
Is pure gold in any language
Never originates from a nerd.
Laugh and forget the trouble
Smile to cover the pain.
You'll live to remember nothing
Except the friendship you retain.
Any trouble you can avoid
By refusing to answer in kind
Will make each day a blessing
Since it comes from an open mind.

**NCC Museum is closed for the
winter season. It will reopen
March 4, 1994.**